

RE: Statement of Introduction – Natural Gas Pipeline & Civil Construction

AISA Civil, Inc. (AISA Civil) is pleased to provide our Statement of Qualifications (SOQ) to offer Construction Services. As will be demonstrated in the following pages, AISA Civil, with over 25 years of utility construction experience based out of Brighton, Colorado, has the expertise to successfully construct a broad range of infrastructure projects. From CMB & Natural Gas Lines to Site Work & Mechanical Facilities, from Civil Engineering Consulting to Erosion Control Remediation, AISA CIVIL can handle your most technical utility infrastructure needs.

AISA Civil offers the following benefits:

- 25 years of utility construction experience throughout Colorado's Mountains and Front Range: From Ft. Collins to Trinidad; DIA to Vail.
- A SAFETY FIRST policy with daily toolbox meetings and OSHA-certified foremen.
- Two years experience working in the methane fields of the Raton Basin.
- An untarnished history of completing projects on-time and on-budget.
- A construction, management and engineering staff with one of Colorado's finest reputations for honesty, integrity, hard work and innovation.
- Strong personal relationships with suppliers, and subcontractors.
- Vast experience working with Colorado's water districts, cities, counties, agencies, ditch companies, RR's, and their inspectors.
- In-house engineering available to assist with quality control, value engineering, and constructability issues.

Please contact me at (303) 591-3449 or [kane.turner@aisacivil.com](mailto:kane.turner@aisacivil.com) with any questions regarding this Statement of Qualifications, as we hope to have the opportunity to work with you on future projects.

Sincerely,

Kane Turner  
Vice President, AISA Civil, Inc.



**PREQUALIFICATION STATEMENT**  
**- CONSTRUCTION SERVICES -**

**2006**

**Prepared By:**

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## **1.0 AISA Civil Background**

AISA Civil was founded in August 2001 to meet a growing need in the water and wastewater industry for companies to provide Construction, Design, and Design/Build services. AISA Civil was formerly known as BT Construction, a leader in the utility construction industry in Colorado for 25 years. John Turner, co-founder and former president of BT Construction, started AISA Civil with many of BT Construction's most experienced Project Managers, Superintendents, Foremen and Operators.

AISA Civil provides the following construction services throughout Colorado:

- Poly CBM & Steel Natural Gas Lines
- Water, Sanitary, and Storm Utility Pipeline Construction
- Mechanical Facilities Construction, Improvements, and Expansions (Meter Buildings, Pump Stations, Lift Stations, Water and Wastewater Treatment Plants)
- Site & Roadway Excavations / Restoration / Protection Barriers
- Tunnel and Pipe-Jack Installations
- Electrical and Fiber Optic Conduit Installations
- Steel Sheetpiling
- Concrete Flatwork

AISA Civil has five pipe crews of various sizes and specialties, one boring and tunneling crew, one concrete crew, and one small crew for miscellaneous work, punch list items and closeout work. AISA Civil has the equipment to perform all types of pipeline and site work.

## **2.0 Key Personnel**

The strength of AISA Civil lies within our people. The following briefly summarizes AISA's key personnel:

### **John Turner – AISA Civil President**

John has been providing water and sewer pipeline construction services to the Colorado Front Range for over 25 years. John co-founded BT Construction in 1980 and operated that company as one of Colorado's premiere utility construction companies out of Broomfield, Colorado. John has extensive knowledge of local subsurface conditions and effective and efficient pipeline construction techniques. A previous Board Member of the Colorado Contractors' Association (CCA) John's experience with the Colorado utility construction industry is an invaluable asset for the proposed projects.

### **Kane Turner – AISA Civil Vice President**

After earning a Bachelors and Masters Degree in Civil Engineering at the University of Colorado, Boulder, Kane worked with BT Construction as both an Estimator and Project Manager for five years. In 1998, outside of his construction career, Kane co-founded an interactive software company – JBR Marketing – that became a nationwide distributor and service provider within the automotive industry. After successfully selling JBR Marketing in 2000, Kane helped John Turner found AISA Civil in 2001, and became its Vice President, bringing his engineering and construction experience along with his experience in financial, legal, marketing and management matters.

### **Tony Lavato – AISA Civil Superintendent**

Tony has over 20 years of experience in utility construction. Formerly of Colorado's esteemed Tierdael Construction, Tony joined AISA Civil several years ago to oversee the day to day operation of multiple crews on various projects. Tony's ability to anticipate problems, implement a variety of construction techniques and manage multiple crews makes him a key element on larger, complex projects. Tony is a gifted motivator and manager of his fellow employees, and his involvement in any Project is always an assurance to a Project's Owner that he is getting a maximum effort for his dollars. Tony, like Owen, has faced countless challenges and unexpected conditions in his many years in Colorado's utility construction industry. AISA Civil benefits immensely from having a Superintendent of such depth and savvy.

### 3.0 Utility Construction Experience and Qualifications

A table showing several dozen of AISA's different, completed projects is available upon request.

#### Three projects currently under construction:

- Project: Pioneer Natural Resources CBM Gasline/Waterline Laterals
- P.O. / Subcontract value: \$1,350,000
- Contractor: AISA CIVIL, Inc.
- Owner: Pioneer Natural Resources, Inc., Tom Ruggles 719 846 7898
- Comments: AISA Civil has an ongoing Master Services Agreement with Pioneer Natural Resources to install 2"-10" HDPE gas and water laterals from wellheads to collector mains for Coal Bed Methane development in the Raton Basin near Trinidad, Colorado. Work also includes construction and installation of gas-line requirements such as steel launchers, receivers, drips, risers and connections to separator houses, along with lesser items like weir plates, culverts, fencing & cattle guards. **The work is high-production, and in the past 22 months AISA has installed over 180,000 LF of pipe in the area.**
  
- Project: Henderson Mine/Mill Upgrades
- Contract Value: \$675,000
- Contractor: AISA CIVIL, Inc.
- Owner: Phelps Dodge Corporation, Deb Thurston 303 569 3221 x1212
- Comments: AISA Civil is currently working on multiple projects for the Henderson Mine and Mill owned by the Phelps Dodge Corporation. AISA Civil has completed work to replace damaged firelines on-site, cut in new fireline valves, installed new process water return piping, installed in-stream flow measuring flumes and weirs, developed rip rap storm water drainage channels, and repaired leaking joints in RCP pipe.
  
- Project: Brighton Pipeline
- Contract Value: \$800,000
- Subcontractor: AISA Civil, Inc.
- GC: Asphalt Specialties, Darin Fossun (303) 289-8555
- Comments: AISA is installing over 5000 LF of 36" RCP & 2000 LF of 12" DIP waterline w/ multiple appurtenances (GV's/FH's/etc.) throughout Brighton in and out of the asphalt. The project required coordination with multiple permitting agencies.

### **Three projects completed within the last year:**

- Project: Sheridan Boulevard Widening Project
- Contract Value: \$450,000
- Subcontractor: AISA Civil, Inc.
- GC: Asphalt Specialties, Jim Sampson 720 685 9601
- Comments: AISA is installing over 3500 LF of sanitary sewer, 6000 LF of PVC & DIP waterline w/ multiple appurtenances (GV's/FH's/etc.) and 35 service connections, and 2000 LF of RCP storm from 9<sup>th</sup> Ave. to 136<sup>th</sup> along high-traffic Sheridan Boulevard in Broomfield, CO. The project required coordination with multiple permitting agencies and private homeowners.
  
- Project: Piney Creek Check Structures
- Contract value: \$725,000
- Contractor: AISA CIVIL, Inc.
- Owner: Arapahoe County / Urban Drainage
- Owner reference: Paul Hindman Phone No.: (303) 455-6277
- Comments: Project consisted of multiple sheet pile check structures and bank stabilization measures in order to control migration of Piney Creek. Project required coordination of multiple entities including Arapahoe County, Urban Drainage, Corp of Engineers, local developers and residents. Project finished 1 month ahead of schedule. AISA employed multiple crews throughout various portions of the project.
  
- Project: Hi-Land Acres Water System Improvements
- Contract: \$280,000
- Contractor: AISA CIVIL, Inc.
- Owner: Hi-Land Acres Water and Sanitation District
- Owner reference: Ron Young Phone No.: (303) 659-4574
- Comments: Project consisted of the construction of a new 250,000 gallon water storage tank, improvements to an existing booster station, and installation of 3,500 LF of new water distribution pipeline, fire hydrants and appurtenances for the District. Project was completed on schedule the end of March, 2004. Project required coordination of various homeowners and in-field engineering to deal with incomplete project plans.

## **AISA Civil's largest project ever undertaken:**

- Project: Denver Water Reuse Conduit 301; completed December, 2003.
- Contract: \$4,350,000
- Contractor: AISA CIVIL, Inc.
- Owner: Denver Water
- Owner reference: Jim Warden Phone No.: (303) 808-8042
- Comments: Project consisted of 14,000 LF of 42" welded steel reused waterline, and four 60" tunnel bores under active railroads totaling 900 LF. Majority of project was in residential streets with high car and pedestrian traffic, as well as hundreds of existing utility crossings. AISA had to coordinate work and obtain permits with multiple agencies: Denver Water, CDOT, City & County of Denver, City of Commerce City, Urban Drainage, XCEL Energy, BNSF RR, UPRR, Western Summit Constructors, BT Construction. The Project suffered no serious physical injuries, received no major public complaints and successfully met a critical schedule completion deadline so as to allow the new \$65million Denver Water Reused Water facility at the Metro Wastewater Plant to go online in early 2004.

## **4.0 Subcontractor / Supplier Qualification**

- Supplier: Hughes Supply (Plastic and Ductile Iron Pipe and Appurtenances); Rob Lowe – (303) 394-0004
- Comments: AISA CIVIL, Inc., and previously as BT Construction, has been purchasing pipe materials from Hughes Supply, and previously Water Works Sales, for over 20 years.
  
- Subcontractor / Supplier: NORAA Concrete, Aaron 303 637 9233
- Comments: AISA has used NORAA as both a concrete subcontractor and supplier on multiple projects in the last few years.
  
- Supplier: Big R Manufacturing, J. Handley 970 356 9600
- Comments: AISA recently used Big R as a steel pipe supplier when working on several Weld County Road projects for Asphalt Specialties.
  
- Supplier: AFD, June 303 936 3931
- Comments: AISA has been renting various fusion-weld machines for its poly work in the Raton Basin.
  
- Subcontractor: AMI Mechanical, Inc.; (303) 280-1401.
- Comments: AMI is a general contractor that has worked with AISA Civil on various projects including construction of the new AISA Civil office and shop.



## John M. Turner

### ACCOMPLISHMENTS

- ◆ Founder and President of Aisa Civil Inc., August 2001
- ◆ Co-founder of BT Construction, Inc., 1980
- ◆ President and Treasurer of BT Construction, Inc. from 1980 through July 2001
- ◆ 1994 Colorado Contractor of the Year
- ◆ Member of the Associated General Contractors of America
- ◆ Member of the Board of Directors for the Colorado Contractors Association

### EDUCATION

1968 – 1972	University of Colorado <i>Bachelor of Science, Civil Engineering</i>	Boulder, CO
1964 – 1966	University of Colorado <i>Geology Major</i>	Boulder, CO

### EMPLOYMENT

August 1, 2001 – Present	<b>Aisa Civil Inc.</b> , Broomfield, Colorado ◆ President, Senior Estimator
1980 – July 2001	<b>BT Construction, Inc.</b> , Broomfield, Colorado ◆ President, Business Manager, Project Manager, Senior Estimator
1979 – 1980	<b>Nomad Constructors</b> Boulder, Colorado ◆ Estimator and Project Manager
1972 – 1979	<b>Interior Contracting Co. Ltd.</b> British Columbia ◆ Area Manager, 1977 – 1979 ◆ Area Estimator and Project Manager, 1975 – 1977 ◆ Staff Estimator, head office, 1974 – 1975 ◆ Field Engineer, 1972 – 1973
1966 – 1968	<b>Drexel-Barrell and Company</b> Boulder, Colorado ◆ Construction Survey Party Chief



# Kane Turner

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## EXPERIENCE

**AISA CIVIL, Inc.** - Broomfield, CO  
Vice President, August, 2001 - Present

Responsible for new business development, marketing, systems efficiency, purchasing, project management, estimating, and day-to-day company operations.

**BT Construction, Inc.** - Broomfield, CO  
Project Manager / Estimator: 1995 – June, 1999  
New Business Development / Marketing Director: January, 2001 – July, 2001

Estimator: Assembled numerous responsive, responsible estimates in both competitive and negotiated bid markets in the \$50,000 to \$1,000,000 range for private and public sector underground utility jobs.

Project Manager: Managed multiple underground utility projects simultaneously for private and public sectors including BT's largest ever, the North Range Wastewater Collection System - \$6,000,000.00.

New Business Development / Marketing Director: Created modular hard-copy marketing materials, defined marketing channels and penetration methods, implemented marketing efforts, built and launched a corporate website, created an advertising and press-release presence in local relevant construction periodicals. Devised and implemented business and marketing systems for BT's new "Vacuum Excavation Potholing" division.

**JBR Marketing** – Boulder, CO  
Co-Founder, Partner & Product Manager, May 1998-July 2000

Responsible for prototype development, product development, product management, product sales, business development, marketing, and day-to-day operations of a nationwide-distributing, interactive software company working in the aftermarket and OEM automotive accessories industry. The company was sold to HTS out of San Diego, CA in July, 2000.

## EDUCATION

**University of Colorado Graduate School** - Boulder, CO  
M.S. Civil Engineering, emphasis in Construction Engineering & Management - December 1997  
(G.P.A. 3.7 / 4.0)

**University of Colorado** - Boulder, CO  
B.S. Civil Engineering - December 1995

## ADDITIONAL TRAINING

- OSHA Competent Person
- Excavation Awareness Program – In Compliance with 29 CFR Part 1926.650-.652 Subpart P, OSHA Construction Standards for Excavations
- Colorado Erosion Control Certification
- Hard\$ EOS Estimating Software Level II Certification
- Primavera Expedition Project Management Software Level II Certification